**July August 2005** 

# **Better Job Growth**

California's labor markets have strengthened in 2005

## **■ REVIEW OF RECENT ECONOMIC DEVELOPMENTS**

2005 is shaping up to be a year of solid economic gains for California. Less-than-stellar job growth in 2004 turned into solid, sustained expansion in 2005. Real estate markets are still robust, with few, if any, signs of a much-discussed real estate market collapse. Slower export growth is the only area of unmet expectations.

# **Employment**

California's labor markets have improved considerably from 2004. The state gained jobs during each of the first eight months of 2005, averaging 20,400 per month. Even though the average monthly gain in 2004 was higher, this should be considered an improvement due to a questionably large gain in July 2004—nearly 115,000—that was probably due to a bad seasonal adjustment factor. Not counting July, last year's monthly gain was only 12,500. Average year-over-year nonfarm payroll growth during the first eight months of 2005 was 1.6 percent versus 0.7 percent during the same months of 2004.

From August 2004 to August 2005, nonfarm payroll employment grew by 223,300, or 1.5 percent. Employment rose in nine out of 11 major industry sectors: 60,900 in Construction; 40,700 in Professional and Business Services; 40,400 in Leisure and Hospitality; 22,300 in Trade, Transportation and Utilities; 22,000 in Educational and Health Services; 14,300 in Financial Activities; 12,100 in Government; 5,600 in Information; and 5,600 in Other Services. Employment fell by 500 in Manufacturing and 100 in Natural Resources and Mining.

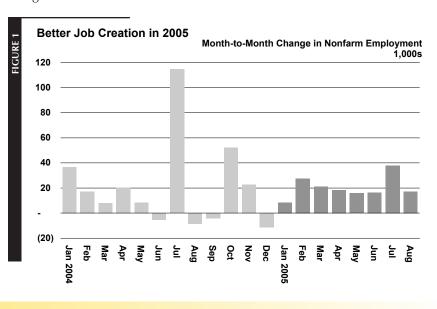
California's job gains have been heavily dependent on building activity in recent years. Construction employment's share of total employment increased from 5.2 percent at the beginning of 2001 to 6.2 percent in August 2005. More importantly, it accounted for nearly 28 percent of new nonfarm jobs created during the first eight months of 2005.

#### **Erratic unemployment gains**

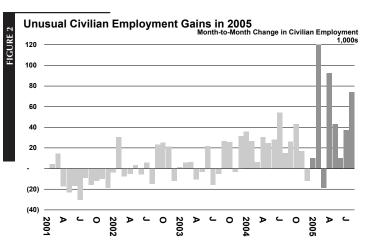
Amid substantial volatility, the state's unemployment rate improved steadily during the first eight months of 2005. The unemployment rate was 5.2 percent in August, down from 6.0 percent in December 2004. However, the labor force statistics have been more erratic since the Bureau of Labor Statistic adopted a new local area methodology in February of this year. Both employment and unemployment

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estimates experienced several dramatic fluctuations. Civilian employment jumped by 127,400 in February, 92,500 in April, and 74,100 in August. From 2001 through 2004, monthly employment gains averaged 6,600, and the largest one-month gain was only 54,500. Unemployment fell 67,100 in March and 48,200 in July of 2005. Again, this volatility is out of proportion to past experience. On average, from 2001 through 2004, unemployment fell by 5,100 each month. The largest one-month drop was 21,400.



The Los Angeles area unemployment rate estimates probably overstate the improvement in that area. The official statistics show the unemployment rate dropping sharply to 5.0 percent in August from 5.7 percent in July. This improvement is based principally on a nearly 13-percent decline in civilian unemployment. Unemployment is falling in the Los Angeles area, but not likely at that pace.

### **BUILDING ACTIVITY**

#### Sustained home building

Even though home building slowed in August, this year is still on track to match the vigorous pace achieved in 2004. Residential building permits were issued at a seasonally adjusted, annual rate of 212,000 units during the first eight months of 2005. This is slightly better than the 210,000-unit pace set during the same months of 2004. Single-family construction picked up enough over last year to more than compensate for a slight slowing in the multi-family sector.

### Nonresidential slower but still healthy

Nonresidential construction also slowed in August after a very strong July. The value of nonresidential permits issued dropped over 9 percent to a still-commendable \$16.6 billion annual rate. All building categories slowed, but the steepest declines were in the Industrial and Store sectors. For the first eight months of 2005 as a whole, nonresidential construction was up over 12 percent above the same months of 2004.

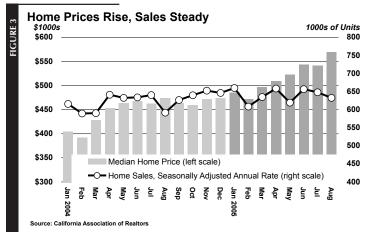
### **REAL ESTATE**

### Home prices continue to rise

California home prices continued to rise despite somewhat softer sales. The median price of existing single-family homes sold in August climbed to \$568,890, a 20-percent increase from a year earlier. Home sales, in contrast, slowed to an annual pace of 632,240 units, according to the California Association of Realtors. With the exception of February, the annualized rate of home sales during

the first eight months of 2005 stayed within the 620,000 to 660,000 unit range.

Home prices may have received a boost from the anticipation of rising mortgage rates. Long-term fixed mortgage rates remain at levels comparable to a year ago, showing little response to Federal Reserve tightening. Adjustable-rate mortgages, in contrast, have risen nearly one-half percentage point. Both mortgage rates drifted higher in July and August, which may have been taken as a signal of higher rates to come.



### CALIFORNIA FOREIGN TRADE

California is the nation's second leading exporting state and home to the nation's busiest international ports. Merchandise exports account for as much as 10 percent of the state's total economic output.

California's merchandise exports are dominated by high technology electronics. Computer and electronic product exports typically account for about 40% of the state's exports. This is followed by transportation equipment (principally aerospace) and nonelectrical machinery. These three sectors are the principal drivers of California exports.

Resurgent investment spending in 2004, both domestic and abroad, led to a swelling demand for computers and electronics, resulting in explosive export growth. Made-in-California exports surged 25 percent in the first quarter of 2004 compared to the same quarter of 2003. Even though the pace of

-5.3%

-12.8%

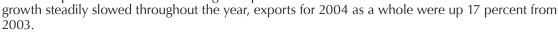
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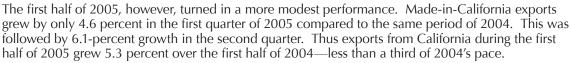
-25.7%

2002 Q1

**Moderating Export Growth** 

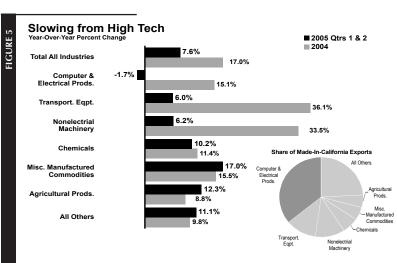


FIGURE





The deceleration of export growth was largely the result of a reduction in computer and electronics exports and a dramatic slowdown in the growth of transportation and non-electrical machinery exports. Consumer and electronics exports actually declined 1.7 percent during the first half of 2005 compared to the same period of 2004. This followed healthy 15-plus percent growth in 2004. The growth of transportation and machinery exports, which outpaced computer and electronics growth in 2004, slowed dramatically in the first half of 2005. Transportation exports expanded only 6.0 percent during the first two quarter of 2005 versus over 36 percent in 2004. Nonelectrical machinery exports grew 6.2 percent in the first half of 2005, far slower than the 33.5 percent gain in 2004.



On the plus side, there was broad-based growth elsewhere. Exports accelerated across a broad range of products, including farm products and manufactured commodities which account for over 21 percent of total exports.

### MIXED RESULTS IN LEADING MARKETS

The first half of 2005 saw very uneven performance among California's leading trading partners. The top five destinations of made-in-California exports received nearly half of the state's exports. Combined, exports to these destinations—Mexico, Canada, Japan, Mainland China, and South Korea—expanded just over 5 percent during the first two quarters of 2005.

#### Mexico

Exports to Mexico—California's leading destination—expanded 7.8 percent, approximately half the growth rate of 2004. Mexico's economy, and thus its demand for California exports, is strongly

Made-in-California Exports Year-Over-Year Percent Change

6.1%

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4.6%

25.0%

2004 Q1

8

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13.7%

-2.5% -3.9%

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2003 Q1

ည္ 2 19.1% 1<u>7.4%</u>

influenced by U.S. economic activity and global crude oil prices. Slower U.S. economic growth at the end of 2004 and early 2005, led to slower growth for Mexico. Alternatively, rising crude oil prices should have a positive impact on Mexico's federal fiscal condition.

#### Canada

Exports to Canada—the second leading recipient—actually accelerated from last year's relatively modest growth rate. Despite political uncertainties, the Canadian economy has exceeded expectations and its real Gross Domestic Product (GDP) is now projected to grow by 2.8 percent in 2005. As long as the impact of high oil prices and natural disasters on the U.S. economy are mild or short-lived, Canada is poised for continued growth.

#### Japan

Hobbled by Japan's ebbing economic growth, state exports to Japan dropped 7.4 percent from the first half of 2004. Japan's economic growth in 2004-2.6 percent real GDP growth—was the best since 1996. However, the year started strong and then faded steadily throughout the year. Japan expanded only about 1.2 percent during the first half of 2005. Made-in-California exports to Japan, consequently, followed a similar pattern. Exports grew nearly 29 percent year-overyear during the first quarter of 2004, but then slowed dramatically through the rest of the year. Export growth turned negative at the beginning of 2005. The Japanese economy is projected to grow only by 1.5 percent for 2005 as a whole.

#### Mainland China

China has become California's most dynamic trading partner. Since 2000,

China's share of California exports increased from 3 percent to nearly 7 percent. Exports to China exploded in 2004, growing over 25 percent on a year-over-year basis, and then stabilized in 2005, growing less than 5 percent during the first two quarters. This slowdown, however, does not correlate

well with China's economic performance. According to a key Chinese government research agency, China's GDP is projected to rise by 9.2 percent in 2005, after growing by 9.3 percent in 2003 and 9.5 percent in 2004. Even though policy measures are being taken to dampen this overheated growth, the outlook is for continued strong growth for the indefinite future.

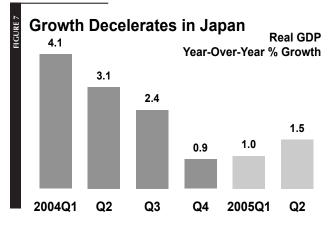
# South Korea

Exports to South Korea have been stronger and more stable than those to most other leading destinations. Commendable economic growth in 2004—real GDP grew by 4.7 percent—was accompanied by a 22-percent increase in California-made shipments. Korean economic growth is projected to slow to around 3.2 percent in 2005. The growth of California exports slowed to 18.3 percent during the first half of 2005—the strongest rate among the top five destinations. Korea's economic growth should recover to the 4-plus percent range in 2006, which bodes well for California exports.



\* Based on 2005Q2 exports

Source: World Institute for Strategic Economic Research



# **Select Indicators**

	2004		200	)5		Year-Over
	Jul	Apr	May	Jun	Jul	% Change
EMPLOYMENT (Seasonally adjusted) Civilian employment (000) Unemployment (000) Unemployment rate	16,490 1,086 6.2	16,792 955 5.4	16,835 949 5.3	16,845 966 5.4	16,882 914 5.1	2.4% -15.8% 
Nonagricultural wage and salary employment (000) a/	14,593.7	14,721.0	14,736.9	14,753.5	14,783.4	1.3%
Goods-producing industries Natural resources and mining Construction Manufacturing	2,427.3 23.0 857.1 1,547.2	2,444.0 22.8 888.6 1,532.6	2,446.9 22.6 891.0 1,533.3	2,456.2 22.7 899.9 1,533.6	2,470.9 22.5 909.5 1,538.9	1.8% -2.2% 6.1% -0.5%
Service-providing industries Trade, transportation, and utilities Information Financial activities Professional and business services Educational and health services Leisure and hospitality Other services Government	12,166.4 2,764.0 477.4 907.0 2,113.8 1,564.2 1,444.8 504.0 2,391.2	12,277.0 2,766.8 491.5 915.9 2,141.1 1,584.9 1,478.1 510.7 2,388.0	12,290.0 2,766.8 491.4 916.2 2,140.2 1,589.7 1,478.5 511.4 2,395.8	12,297.3 2,768.3 494.8 917.2 2,147.2 1,587.9 1,475.7 513.7 2,392.5	12,312.5 2,778.2 490.5 920.6 2,152.4 1,583.0 1,480.4 510.7 2,396.7	1.2% 0.5% 2.7% 1.5% 1.8% 1.2% 2.5% 1.3% 0.2%
High-technology industries b/ Computer and electronic products manufacturing Aerospace products and parts manufacturing Software publishers Telecommunications Internet service providers Computer systems design Scientific research and development	868.0 322.7 74.1 42.8 119.2 47.7 166.7 94.8	869.7 323.7 75.7 41.5 118.3 48.5 168.0 94.0	870.7 325.2 75.9 41.4 117.3 48.6 168.0 94.3	872.1 326.8 76.2 41.7 115.9 48.6 168.2 94.7	873.9 328.4 76.4 41.3 115.4 48.8 168.4 95.2	0.7% 1.8% 3.1% -3.5% -3.2% 2.3% 1.0% 0.4%
HOURS AND EARNINGS IN MANUFACTURING (Not so Average weekly hours Average weekly earnings Average hourly earnings	easonally ac 39.9   \$612.86 \$15.36	djusted) 39.8 \$622.07 \$15.63	39.9 \$625.63 \$15.68	39.7 \$623.69 \$15.71	39.5 \$622.52 \$15.76	-1.0% 1.6% 2.6%
CONSUMER PRICE INDEX (1982-84=100) (Not season	ally adjuste	d)				
All Urban Consumers Series California Average San Francisco CMSA Los Angeles CMSA	n.a. n.a. 193.4	202.0 202.5 201.1	n.a. n.a. 201.5	201.3 201.2 200.7	n.a. n.a. 201.4	  4.1%
Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA	n.a. n.a. 186.8	195.5 199.3 194.2	n.a. n.a. 194.6	194.6 197.5 193.7	n.a. n.a. 194.6	  4.2%
CONSTRUCTION  Private residential housing units authorized (000) c/ Single units Multiple units	203 141 62	206 158 49	216 155 61	235 176 59	219 154 66	8.0% 8.8% 6.0%
Residential building authorized valuation (millions) d/	43,559	\$46,802	\$46,097	\$54,017	\$47,237	8.4%
Nonresidential building authorized valuation (millions) d/	16,746	\$18,874	\$16,679	\$19,815	\$18,759	12.0%
Nonresidential building authorized valuation (millions) e/ Commercial Industrial Other Alterations and additions	1,316 392 96 277 551	1,669 637 104 288 639	1,532 510 119 334 568	1,882 537 372 330 643	1,474 477 143 285 570	12.0% 21.6% 49.1% 2.8% 3.4%
AUTO SALES (Seasonally adjusted) New auto registrations (number)	144,672	163,625	147,783	150,806	n.a.	

a/ The wage and salary employment information is based on the new North American Industry Classification System (NAICS).
b/ Not seasonally adjusted
c/ Seasonally adjusted at annual rate
d/ Seasonally adjusted
e/ Not seasonally adjusted
n.a. Not available

# Select Indicators Continued

# VACANCY RATES FOR SECOND QUARTER 2005 (Percent)

(i ciociii)								
	Office		Office		Office		Industrial	
	Dowr	ntown	Subi	ırban	To	tal		
	2Q05	2Q04	2Q05	2Q04	2Q05	2Q04	2Q05	2Q04
Northern and Central Californ	nia:							
Oakland	13.8	17.3	15.6	17.0	15.2	17.0	n.a.	n.a.
Sacramento	13.4	13.5	12.5	13.4	12.7	13.4	13.8	14.9
San Francisco	12.6	17.7	20.8	22.7	15.1	19.2	13.3	12.9
San Jose	21.8	17.8	15.3	18.3	16.8	18.1	n.a.	n.a.
Southern California:								
Los Angeles Metro	15.5	15.8	11.3	14.3	12.0	14.5	6.7	8.4
Orange County	n.a.	n.a.	7.9	12.3	7.9	12.3	8.2	7.9
San Diego	8.3	9.3	9.5	10.9	9.3	10.6	10.2	12.4
Ventura County	n.a.	n.a.	9.2	11.0	9.2	11.0	n.a.	n.a.
National Average	13.4	14.5	15.7	17.9	14.8	16.6	10.2	11.2

# FOREIGN TRADE THROUGH CALIFORNIA

2001 Ja FE M. Al Mi AL SE O NC DE 2002 Ja FE M. Al M. Al J.	Median Price 2244,112 28b 241,693 ar 257,548 pr 255,310 267,517 ug 282,421 275,624 ct 263,020 cv 270,210 ec 281,332 an \$287,076 eb 305,838 pr 317,121 ay 319,591 in 324,638 ug 334,273	LE-FAMILY HOMES Units (SAAR) 502,798 486,374 518,412 495,388 505,588 526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840 540,797	Exports (\$ mi \$12,284 11,595 12,390 10,492 10,948 10,721 9,890 10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	Imports   Imports   Imports   Imports   Ilions)   \$19,173   16,201   19,475   17,624   16,885   18,274   18,206   18,277   17,585   19,532   17,184   15,525   \$15,517   15,768   16,318   16,318   18,31	1981-82 1982-83 1983-84 1984-85 1985-86 1986-87 1987-88 1988-89 1990-91 1990-91 1991-92 1992-93 1993-94 1994-95	\$ millions \$22,685 26,387 28,520 29,115 27,738 24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	% of U.S. 21.8% 22.2% 23.0% 20.8% 20.4% 18.4% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
FE MM AI JU AU SE	Price \$244,112 241,693 ar 257,548 pr 255,310 ay 255,87 un 267,412 ul 267,517 ug 282,421 ap 275,624 at 263,020 at 263,020 at 263,020 at 281,332 an \$287,076 ab 294,865 ar 305,838 ar 317,121 ay 319,591 un 324,630 ul 321,903 ul 321,903 ul 331,273	(SAAR) 502,798 486,374 518,412 495,388 505,588 526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	(\$ mi \$12,284 11,595 12,390 10,492 10,948 10,721 9,890 10,288 9,634 10,038 9,635 9,659 \$8,688 8,429 9,945 9,274 9,814	llions) \$19,173 16,201 19,475 17,624 16,885 18,274 18,206 18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1982-83 1983-84 1984-85 1985-86 1986-87 1987-88 1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	\$22,685 26,387 28,520 29,115 27,738 24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	21.8% 22.2% 23.0% 20.8% 20.4% 18.4% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
FE MM AI JU AU SE	an \$244,112 241,693 257,548 pr 255,310 ay 255,857 un 267,412 267,517 ug 282,421 267,512 267,512 267,624 ct 263,020 270,210 ec 281,332 an \$287,020 294,865 an \$287,07 317,121 ay 319,591 un 324,638 un 321,903 un 321,903 un 324,933 un 321,903	502,798 486,374 518,412 495,388 505,588 526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	\$12,284 11,595 12,390 10,492 10,948 10,721 9,890 10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	\$19,173 16,201 19,475 17,624 16,885 18,274 18,206 18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1982-83 1983-84 1984-85 1985-86 1986-87 1987-88 1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	\$22,685 26,387 28,520 29,115 27,738 24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	21.8% 22.2% 23.0% 20.8% 20.4% 18.4% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
FE MM AI JU AU SE	an \$244,112 241,693 257,548 pr 255,310 ay 255,857 un 267,412 267,517 ug 282,421 267,512 267,512 267,624 ct 263,020 270,210 ec 281,332 an \$287,020 294,865 an \$287,07 317,121 ay 319,591 un 324,638 un 321,903 un 321,903 un 324,933 un 321,903	502,798 486,374 518,412 495,388 505,588 526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	\$12,284 11,595 12,390 10,492 10,948 10,721 9,890 10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	\$19,173 16,201 19,475 17,624 16,885 18,274 18,206 18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1982-83 1983-84 1984-85 1985-86 1986-87 1987-88 1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	\$22,685 26,387 28,520 29,115 27,738 24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	21.8% 22.2% 23.0% 20.8% 20.4% 18.4% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
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Mi Ju Ju Au Se O O No De 2002 Ja Fe Mi Aj	pr 255,310 255,857 267,412 267,517 282,421 275,620 20 270,210 ec 281,332 en \$287,076 294,865 er 305,838 pr 317,121 ay 319,591 in 324,638 au 321,903 334,273	495,388 505,588 526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	10,492 10,948 10,721 9,890 10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	17,624 16,885 18,274 18,206 18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1985-86 1986-87 1987-88 1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	29,115 27,738 24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	20.8% 20.4% 18.4% 18.7% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
Mi Ju Ju Au Se O O No De 2002 Ja Fe Mi Aj	ay 255,857  In 267,412  267,517  Ig 282,421  275,624  ct 263,020  270,210  ce 281,332  an \$287,075  abb 294,865  ara 305,838  pr 317,121  ay 319,591  in 324,638  ul 321,903  ug 334,273	505,588 526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	10,948 10,721 9,890 10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	16,885 18,274 18,206 18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1985-86 1986-87 1987-88 1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	27,738 24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	20.4% 18.4% 18.7% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
JL JI AL SE O NO DE 2002 Ja FE M. AJ M.	nn 267,412 ul 267,517 282,421 292,75,624 ct 263,020 ov 270,210 ec 281,332 an \$287,072 an \$287,072 an \$287,072 an \$294,865 an 305,838 pr 317,121 ay 319,591 in 324,638 ul 321,903 ul 321,903 ul 321,903 ul 324,73	526,571 503,030 571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	10,721 9,890 10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	18,206 18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1986-87 1987-88 1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	24,515 23,458 23,125 22,312 24,265 23,843 22,952 22,573 18,277	18.7% 19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
Au Se O No De 2002 Ja Fe M: All M: Ju	282,421 275,624 ct 263,020 cv 270,210 ec 281,332 an \$287,076 eb 294,865 ar 305,838 pr 317,121 ay 319,591 in 324,638 ul 321,903 ag 334,273	571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	23,125 22,312 24,265 23,843 22,952 22,573 18,277	19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
Au Se O No De 2002 Ja Fe M: All M: Ju	282,421 275,624 ct 263,020 cv 270,210 ec 281,332 an \$287,076 eb 294,865 ar 305,838 pr 317,121 ay 319,591 in 324,638 ul 321,903 ag 334,273	571,065 475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	10,288 9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	18,277 17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1988-89 1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	23,125 22,312 24,265 23,843 22,952 22,573 18,277	19.3% 18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
Se O No De 2002 Ja Fe M A A Ma Ju	275,624 ct 263,020 cv 270,210 ec 281,332 an \$287,076 eb 294,865 ar 305,838 pr 317,121 ay 319,591 ul 324,638 ul 321,903 ag 334,273	475,376 494,915 493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	9,634 10,038 9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	17,585 19,532 17,184 15,525 \$15,517 15,768 16,318	1989-90 1990-91 1991-92 1992-93 1993-94 1994-95	22,312 24,265 23,843 22,952 22,573 18,277	18.4% 19.5% 21.2% 20.1% 20.5% 16.8%
No De 2002 Ja Fe M: Aj M: Ju	270,210 281,332 281,332 281,332 281,332 294,865 294,865 294,865 294,865 294,863 294,96	493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	17,184 15,525 \$15,517 15,768 16,318	1991-92 1992-93 1993-94 1994-95	23,843 22,952 22,573 18,277	21.2% 20.1% 20.5% 16.8%
No De 2002 Ja Fe M: Aj M: Ju	270,210 281,332 281,332 281,332 281,332 294,865 294,865 294,865 294,865 294,863 294,96	493,868 474,492 584,251 610,379 586,225 643,026 620,301 533,840	9,315 9,659 \$8,688 8,429 9,945 9,274 9,814	17,184 15,525 \$15,517 15,768 16,318	1991-92 1992-93 1993-94 1994-95	23,843 22,952 22,573 18,277	21.2% 20.1% 20.5% 16.8%
2002 Ja Fe M: Aj Ma Ju	287,076 294,865 ar 305,838 pr 317,121 ay 319,591 324,638 ul 321,903 ug 334,273	584,251 610,379 586,225 643,026 620,301 533,840	\$8,688 8,429 9,945 9,274 9,814	\$15,517 15,768 16,318	1993-94 1994-95	22,573 18,277	20.5% 16.8%
Fe Mi Ap Ma Ju	an \$287,076 eb 294,865 ar 305,838 pr 317,121 ay 319,591 un 324,638 ul 321,903 ug 334,273	584,251 610,379 586,225 643,026 620,301 533,840	\$8,688 8,429 9,945 9,274 9,814	\$15,517 15,768 16,318	1993-94 1994-95	22,573 18,277	16.8%
Fe Mi Ap Ma Ju	294,865 ar 305,838 pr 317,121 ay 319,591 in 324,638 ul 321,903 ag 334,273	610,379 586,225 643,026 620,301 533,840	8,429 9,945 9,274 9,814	15,768 16,318	1994-95	18,277	16.8%
M: Aj M: Ju	ar 305,838 pr 317,121 ay 319,591 in 324,638 ul 321,903 ug 334,273	586,225 643,026 620,301 533,840	9,945 9,274 9,814	16,318			
A <sub>l</sub> Ma Ju	or 317,121 ay 319,591 in 324,638 ul 321,903 ug 334,273	643,026 620,301 533,840	9,274 9,814	-,	1995-96		
Ma Ju	ay 319,591 un 324,638 ul 321,903 ug 334,273	620,301 533,840	9,814		4000 07	18,230	16.7%
Ju	in 324,638 ul 321,903 ug 334,273	533,840		17,807	1996-97	18,477	17.3%
	ul 321,903 ug 334,273		0.004	17,568	1997-98	17,401	15.9%
	ıg 334,273	540 747	9,984	18,988	1998-99	17,372	15.1%
			9,335	18,998	1999-00	18,100	14.7%
		562,783	9,948	19,686	2000-01	19,939	14.7%
Se		493,803	9,286	19,478	2001-02	23,816	15.0%
	ct 324,672	579,240	8,794	18,753	2002-03	28,681	15.0%
No		542,121	9,046	20,522	2003-04	27,875	13.7%
De	ec 338,836	573,786	8,797	19,060			
2003 Ja	an \$336,212	584,600	\$8,408	\$17,588			
Fe	eb 326,645	566,890	8,423	16,359			
M	ar 351,134	567,609	9,784	18,789			
A	pr 364,040	583,333	9,158	19,151			
Ma	ay 367,627	572,265	9,090	18,537			
Ju	in 374,535	572,128	9,743	19,774			
Jı	ul 381,938	595,858	9,604	20,743			
Αι	ug 406,142	645,721	9,626	19,846			
Se	ep 384,686	631,881	8,968	21,060			
0	ct 379,119	636,688	10,341	23,021			
No	ov 384,472	627,190	9,969	21,320			
De	ec 401,724	637,078	10,437	20,528			
2004 Ja	an \$404,463	615,659	\$9,062	\$19,996			
-00- 00 Fe		589,220	9,536	18,011			
M		590,220	11,420	22,589			
A	,	640,710	10,249	21,722			
Ma		632,380	10,460	21,760			
Ju		633,660	10,481	23,971			
Jı		639,910	10,388	24,162			
Au		591,146	10,118	24,127			
Se		626,215	10,116	23,974			
	ct 459,796	639,571	10,460	25,279			
No		652,337	9,792	25,769			
De	,	645,856	10,628	22,863			
2005 <u>J</u> a	,	659,406	\$9,405	\$22,776			
Fe		608,170	9,756	21,738			
M		634,700	11,390	23,735			
A		658,060	10,356	24,337			
Ma		618,920	10,882	24,774			
Ju	,	656,310	11,108	26,153			
Jı	ul 540,900	647,910	n.a.	n.a.			

a/ U.S. fiscal year: October through September

n.a. Not available

# Leading Indicators/a

			ufacturing	Unemployment	New	Housing Unit
		Overtime <u>Hours</u>	Average <u>Weekly Hours</u>	Insurance Initial Claims	Business Incorporations	Authorizations (Thousands)
2001	Jan	4.1	39.9	47,433	7,556	200.7
	Feb	4.2	40.2	51,754	6,436	136.3
	Mar	4.0	39.9	53,976	6,574	144.5
	Apr	3.5	39.5	52,045	6,239	153.3
	May	3.8	39.6	56,344	6,757	152.5
	Jun	3.8	39.3	54,585	6,425	147.6
	Jul	3.7	39.5	55,086	6,532	130.3
	Aug	3.9	39.6	57,220	7,243	160.8
	Sep	3.9	39.7	59,321	5,893	114.7
	Oct	3.8	39.4	62,955	7,002	139.7
	Nov	3.6	39.0	58,250	7,315	142.1
2000	Dec	3.7	39.4	49,212	6,912	163.6
2002	Jan Feb	3.8 3.9	39.0 39.4	67,463 56,462	7,283 6,867	155.4 162.1
	Mar	4.1	39.9	61,127	7,381	144.4
	Apr	4.1	39.9	62,452	7,348	163.0
	May	4.1	39.6	61,029	8,597	157.1
	Jun	4.1	39.9	58,896	6,988	149.7
	Jul	3.9	39.3	61,909	7,252	181.5
	Aug	4.0	39.8	61,152	7,552	166.9
	Sep	3.9	39.9	60,528	7,285	184.9
	Oct	3.9	39.6	61,567	8,053	203.3
	Nov	3.8	39.6	59,053	7,545	191.1
	Dec	3.9	39.8	60,417	7,736	151.9
2003	Jan	3.9	39.6	61,430	7,430	193.0
	Feb	4.0	39.8	59,637	8,677	249.9
	Mar	3.7	39.7	59,723	7,242	183.2
	Apr	3.7	39.7	63,614	7,875	188.9
	May	3.7	39.8	61,106	7,864	210.3
	Jun	3.7	39.9	60,771	7,873	177.6
	Jul	3.8	39.5	60,213	8,026	200.0
	Aug	3.8	39.5	57,664 57,330	7,045 8,267	178.6
	Sep Oct	3.9 3.9	39.5 39.6	57,320 58,650	7,952	194.7 210.2
	Nov	4.0	40.1	54,900	7,932 7,474	188.9
	Dec	3.9	39.6	52,281	8,424	194.9
2004	Jan	4.1	40.0	51,052	8,086	197.0
2004	Feb	4.1	40.2	51,052	8,715	206.9
	Mar	4.2	40.2	49,142	8,573	228.7
	Apr	4.4	40.0	49,413	8,428	207.1
	May	4.5	40.3	46,621	8,291	200.4
	Jun	4.2	39.9	49,874	8,905	223.5
	Jul	4.4	40.2	48,251	8,376	203.2
	Aug	4.2	40.1	47,573	8,310	207.9
	Sep	4.0	39.3	46,799	8,571	228.2
	Oct	4.3	39.8	44,947	7,704	176.9
	Nov	4.4	39.8	47,368	8,979	258.9
	Dec	4.4	39.8	49,438	9,263	226.6
2005	Jan	4.3	40.3	50,966	5,869	183.3
	Feb	4.4	40.0	46,024	9,147	198.7
	Mar	4.3	40.0	45,384	9,489	232.1
	Apr	4.4	40.1	44,498	n.a.	206.5
	May	4.4	39.9	43,494	n.a.	216.2
	Jun	4.3	39.6	42,711 40,706	n.a.	235.0
	Jul	4.4	39.8	40,706	n.a.	219.3

a/ Seasonally adjusted by the California Department of Finance. n.a. Not available

# Coincident Indicators/a

		Nonagricultural Employment (Thousands)	Manufacturing Employment (Thousands)	Unemployment Rate (Percent)	Unemployment Avg. Weeks Claimed (Thousands)
2001	Jan	14,725	1,874	4.7	357
2001					
	Feb	14,724	1,866	4.7	358
	Mar	14,730	1,856	4.8	367
	Apr	14,667	1,831	5.0	385
	May	14,644	1,812	5.1	414
	Jun	14,632	1,797	5.3	421
	Jul	14,571	1,777	5.4	443
	Aug	14,581	1,761	5.6	468
	-	,			
	Sep	14,528	1,740	5.8	472
	Oct	14,513	1,724	6.0	523
	Nov	14,478	1,704	6.3	511
	Dec	14,448	1,690	6.4	515
2002	la.a	44.440	4.074	6.5	F40
2002	Jan	14,440	1,674		518
	Feb	14,449	1,666	6.6	544
	Mar	14,472	1,662	6.7	534
	Apr	14,460	1,656	6.7	538
	May	14,474	1,652	6.7	555
	Jun	14,459	1,646	6.8	540
	Jul	14,434	1,637	6.7	547
	Aug	14,455	1,629	6.7	525
	Sep	14,448	1,622	6.7	531
	Oct	14,468	1,615	6.7	538
		,			
	Nov	14,484	1,606	6.8	508
	Dec	14,455	1,595	6.8	511
2003	Jan	14,440	1,585	6.9	520
2003		,	,		
	Feb	14,422	1,575	6.8	522
	Mar	14,393	1,565	6.8	521
	Apr	14,389	1,559	6.9	567
	May	14,381	1,550	6.9	543
	Jun	14,371	1,544	6.9	550
	Jul	14,363	1,537	6.9	552
	Aug	14,379	1,536	6.9	528
	Sep	14,369	1,535	6.8	525
	Oct	14,414	1,531	6.8	517
	Nov	14,396	1,529	6.7	509
	Dec	14,393	1,529	6.7	503
2004	Jan	14,430	1,532	6.5	457
2004	Feb	14,447	1,530	6.4	453
		,			
	Mar	14,455	1,528	6.4	444
	Apr	14,476	1,530	6.4	438
	May	14,484	1,530	6.3	416
	Jun	14,479	1,527	6.3	449
	Jul	14,594	1,547	6.2	404
	Aug	14,586	1,539	6.1	420
	Sep	14,581	1,531	6.1	416
	Oct	14,634	1,535	6.0	390
	Nov	14,656	1,534	6.0	402
	Dec	14,646	1,535	6.0	398
	Dec	14,040	1,555	0.0	396
2005	Jan	14,654	1,538	5.8	406
	Feb	14,682	1,536	5.8	395
	Mar	14,703	1,533	5.4	388
				5.4	368
	Apr	14,721	1,533		
	May	14,737	1,533	5.3	362
	Jun	14,754	1,534	5.4	386
	Jul	14,783	1,539	5.1	349
		Personal			
		Income	Total Wages & Salaries	Taxable Sales	
		(\$ millions)	(\$ millions)	(\$ millions)	
2001	Qtr I	\$1,153,563	\$661,546	\$111,989	
	Qtr II	1,139,669	650,479	111,275	
	Qtr III	1,125,898	637,461	108,517	
	Qtr IV	1,120,405	632,752	109,442	
2002	Qtr I	\$1,133,441	\$637,434	\$108,528	
	Qtr II	1,148,301	641,008	109,986	
	Qtr III	1,153,479	641,928	111,384	
	Qtr IV	1,161,353	647,397	110,449	
2003	Qtr I	\$1,161,968	\$645,093	\$112,286	
	Qtr II	1,175,472	652,247	113,415	
	Qtr III	1,190,584	661,284	117,636	
	Qtr IV	1,213,183	674,618	116,023	
2004	Qtr I	\$1,221,588	\$679,545	\$122,428	
	Qtr II	1,241,379	686,987	123,851	
	Qtr III	1,262,205	704,468	122,495	
	Qtr IV	1,312,528	731,135	124,188	
			,	,	

a/ Seasonally adjusted by the California Department of Finance with the exception of the nonagricultural and manufacturing employment and the unemployment rate which are seasonally adjusted by the California Employment Development Department.

### **■ ECONOMIC INDICATOR CHARTS**

Series classification as leading or coincident indicators generally follows that established by the National Bureau of Economic Research. The exceptions to this are manufacturing employment and taxable sales. These series are discussed in the technical note below.

Whenever appropriate, data used in the charts have been seasonally adjusted. The method of seasonal adjustment is the X-12 Arima program. Persons interested in a detailed description of this method are referred to the U.S. Census Bureau's Statistical Research Division.

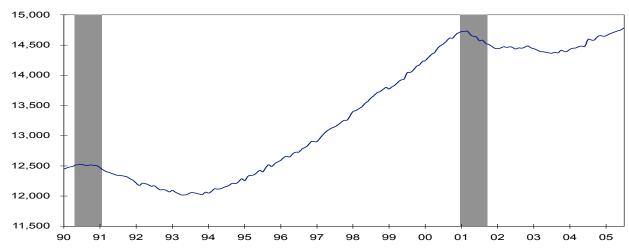
Under the X-12 Arima method, the addition of new data points changes historical seasonal factors. To avoid monthly data changes in the California Economic Indicators it is necessary to "freeze" the seasonally adjusted data through the past year and manually compute current year values from the projected seasonal factors. Thus historical revisions will be incorporated annually.

This series is an addition to the NBER indicator list. It is used here because it appears to show cyclical fluctuations clearly and extends the limited number of series presently available for the State.

Taxable sales are used here as a proxy for retail trade. Data on the latter are not available for California prior to 1964. The taxable series includes sales by both retail and wholesale establishments, and is, therefore, a broad indicator of business activity. It has been classified as a coincident indicator on the basis of fluctuations in the series since 1950. The other indicators shown are for general interest only. They are not directly related to the cyclical indicator series, but are of interest to persons looking at overall economic developments.

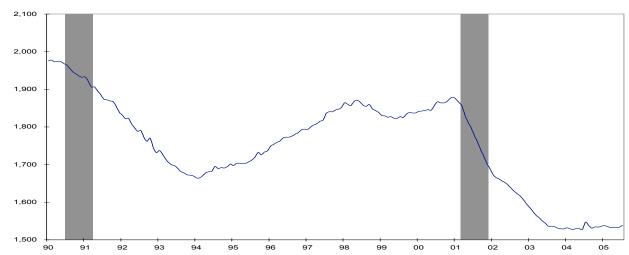


(Thousands, Seasonally Adjusted)

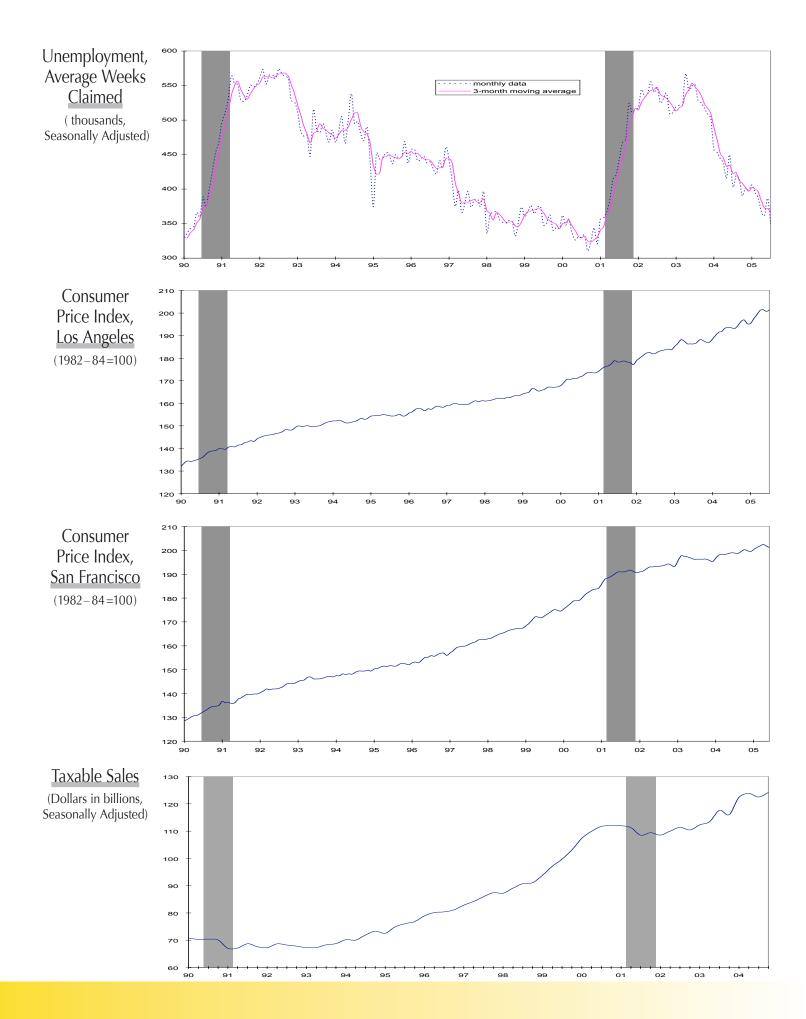


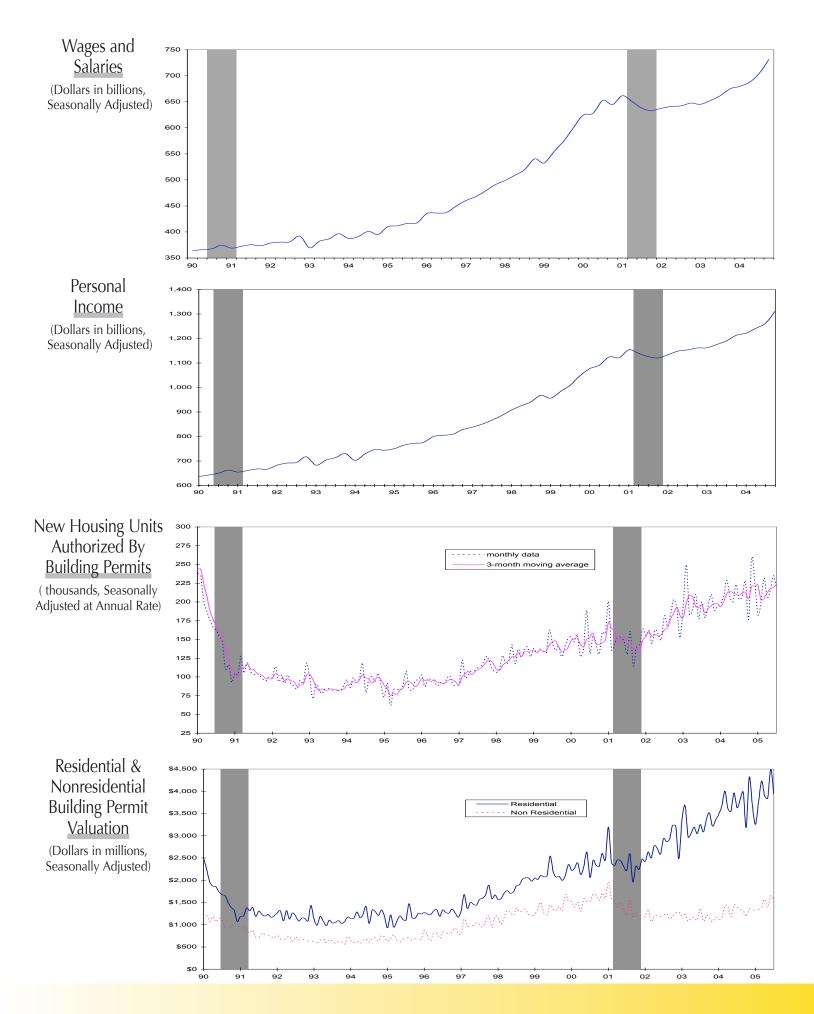
# Manufacturing Employment

(Thousands, Seasonally Adjusted)

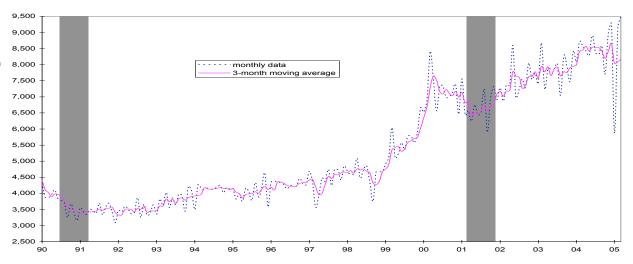








# New Business Incorporations (Seasonally Adjusted)



## CHRONOLOGY

The following summary lists economic, political, and natural developments which have influenced California economic indicators, and may account for unusual movements in the series. Appraisal of the charts will be facilitated in many cases by taking into consideration those factors which may be contributing to temporary directional changes in business activity which are not indicative of significant changes in the economic situation of the State. In addition, major national and international events of general interest have also been included. A similar summary of events dating back to 1956 is available at the Department's internet home page at: www.dof.ca.gov

## 2001

April 18	Federal funds rate reduced from 5.0 percent to 4.5 percent. Discount rate reduced from 4.5 percent to 4.0 percent.
April 23	A Tosco refinery explosion pushed gasoline prices to near record highs.
April 24	Standard & Poors lowered California's bond rating from AA to A+
April 27	GDP grew at an annual rate of 2 percent in the first quarter.
May 7-8	California hit by rolling blackouts.
May 15	Federal funds rate reduced from 4.5 percent to 4.0 percent. Discount rate reduced from 4.0 percent to 3.5 percent.
June 7	Federal tax cut was signed into law.
June 18	The Federal Energy Regulatory Commission adopted a price "mitigation" plan designed to reduce spikes in wholesale electricity prices in California and other Western states.
June 27	Federal funds rate reduced from 4.00 percent to 3.75 percent. Discount rate reduced from 3.50 percent to 3.25 percent.
June 29	First quarter GDP growth rate revised to 1.2 percent.
August 21	Federal funds rate reduced from 3.75 percent to 3.50 percent. Discount rate reduced from 3.25 percent to 3.00 percent.
August 29	Second quarter GDP grew at a 0.2 percent annual rate. Discount rate reduced from 3.25 percent to 3.00 percent.
August 29	Second quarter GDP grew at a 0.2 percent annual rate.
September 11	Terrorists attack World Trade Center and the Pentagon.
September 11–14	U.S. stock trading halts.

Federal funds rate reduced from 3.50 percent to 3.00 percent.

Discount rate reduced from 3.00 percent to 2.50 percent.

Dow Jones Industrials record biggest point drop in history, falling 684.41.

October 2

Federal funds rate reduced from 3.00 percent to 2.50 percent.

Discount rate reduced from 2.50 percent to 2.00 percent.

October 26

Lockheed Martin Corporation awarded defense contract.

November 6

Federal funds rate reduced from 2.50 percent to 2.00 percent.

Discount rate reduced from 2.50 percent to 1.50 percent.

**November 26** Recession in the US began in March 2001, according to NBER.

**December 2** Enron filed for bankruptcy protection.

**December 11** Federal funds rate reduced from 2.00 percent to 1.75 percent.

Discount rate reduced from 1.50 percent to 1.25 percent.

China becomes WTO member.

**December 21** GDP down 1.3 percent in Q3.

**December 31** Markets fall for a second straight year for the first time since 1974.

## 2002

January 1 Taiwan becomes WTO member.

OPEC to cut oil production by 6.5 percent.

Euro becomes legal tender in 12 European countries.

**January 6** Unemployment insurance benefits increased in California.

**February 28** GDP up 1.4 percent in Q4.

March 9 California's "Job Creation and Worker Assistance Act of 2002" was signed into

law that provides for temporary extended unemployment compensation.

March 28 GDP up 1.7 percent in O4.

**April 25** Security and Exchange Commission launched a formal

investigation of Wall Street analysts' conflicts of interest.

May 13 President Bush signed a 10-year, \$190 billion farm bill

that promises to expand subsidies to growers.

June 27 GDP up 6.1 percent in Q1.

**July 5** Foreign direct investment flows to developed countries declined by 56% in 2001,

with the United States seeing the largest fall off to its lowest level since 1997.

**July 8** Intel launches its Itanium 2 chip.

**July 10** President Bush called for stiffer penalties to eradicate corporate fraud.

**July 15** Pfizer to buy Pharmacia.

**July 16** The dollar sank against the euro for the first time in more than two years.

Intel to eliminate 4,000 jobs.

**July 21** WorldCom filed for bankruptcy protection.

**July 22** The Dow Jones industrial average sank to its lowest level in nearly four years.

Both the Nasdaq and S&P 500 are at their lowest levels since the first half of 1997.

**July 30** President Bush signed into law the Public Company

Accounting Reform and Investor Protection Act.

July 31 GDP growth slowed to 1.1 percent in Q2 from revised 5.0 percent in Q1.

Last year's data was also revised indicating that the economy shrank in each

of the first three quarters.

Venture capital investments hit four-year low.

August 8 IMF signed an emergency loan to Brazil.

**August 11** U.S. Airways filed for bankruptcy.

November 6

**August 20** The U.S. trade deficit narrowed in June, following

two straight record monthly deficits.

**September 27** Cargo operations at 29 West Coast ports ground to a halt when terminal operators locked out unionized workers.

Discount rate reduced from 1.25 percent to 0.75 percent.

Federal funds rate reduced from 1.75 percent to 1.25 percent.

**December 9** United Airlines filed for bankruptcy protection.

**December 19** Standard & Poor's lowered California's bond rating to an A from an A+.

### 2003

**February 10** Moody's lowered California's bond rating to A2 from A1.

**February 14–17** A major snowstorm hit the Middle Atlantic and Eastern states.

**February 26** Doctors in Hong Kong report the first case of a flu-type virus "Atypical

Pneumonia"

now more commonly known as Severe Acute Respiratory Syndrome (SARS).

March 20 Operation Iraqi Freedom begins.

**April 9** Baghdad falls and Iraqis and American troops topple statue of Saddam Hussein.

April 14 President Bush declares conclusion of major combat operations in Iraq.

**June 25** Federal funds rate reduced from 1.25 percent to 1 percent,

the lowest rate in 45 years.

June 26 GDP up 1.4 percent in Q1.

**July 17** The US recession ended in November 2001, according to NBER.

**July 24** S&P lowered California's bond rating from "A" to "BBB".

July 25 United States Treasury begins mailing \$400 per child tax rebate checks.

August 2 Governor Gray Davis signs the 2003-04 state budget bill.

August 4 Moody's lowered California's bond rating from A2 to A3.

**August 28** GDP grew at a revised 3.1 percent annual rate in the 2<sup>nd</sup> quarter.

**September 3** Light vehicle sales in the U.S. reach 19.0 million in August, the second best

monthly rate ever.

October 21 Wildfires breakout in Southern California, eventually burning 743,000 acres and

destroying over 3,500 homes.

October 30 GDP grew by 7.2 percent, its fastest rate since 1984.

**December 4** President Bush ends steel tariffs.

**December 12** Dow Jones Industrial average closed above 10,000 for the first time since May 24,

2002.

**December 13** Saddam Hussein captured by American troops.

**December 23** Final report shows GDP grew by 8.2 percent in the third quarter, its fastest rate

since 1984.

**December 24** U.S. confirms first case of "mad cow" disease.

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February 10	Unexpected cut in OPEC quota and cold weather contribute to higher oil prices.
February 11	Dow Jones Industrials closed at highest level in more than 21/2 years.
March 25	Fourth quarter GDP rose 4.1 percent.
April 30	International oil prices hit a 31/2 year high.
May 21	Moody's raised California's credit rating from "Baa1" to "A3".
May 27	First quarter GDP grew at a 4.4 percent annual rate.
June 30	Federal funds rate increased by 25 basis points bringing the rate up to 1.25 percent. It is over four years since the Fed last tightened rates.
August 9	Fitch removes California from Rating Watch Negative.
August 10	Federal funds rate raised from 1.25 percent to 1.50 percent.
August 24	S&P raised California's credit rating from "BBB" to "A".
August 27	Second quarter GDP grew at a 2.8 percent annual rate.
Mid-August	Hurricane Charley hits Florida
September	Three powerful hurricanes (Frances, Ivan, and Jeanne) hit Florida and some neighboring states.
September 21	Federal funds rate raised from 1.50 percent to 1.75 percent.
October 29	GDP grew at a 3.7 percent rate in the third quarter.
November 10	Federal funds rate raised from 1.75 percent to 2.00 percent.
December 14	Federal funds rate raised from 2.00 percent to 2.25 percent.
December 22	GDP grew at a 4.0 percent annual rate in the third quarter.
December 26	A magnitude 9.0 earthquake — the largest in 40 years — struck the northern Indonesian island of Sumatra, triggering a tsunami that killed tens of thousands of people in more than 11 countries.
	2005
January 22-24	Blizzards blanketed large parts of the Northeast.
January 30	Iraq held its first free election in half a century.
February 2	Federal funds rate raised from 2.25 percent to 2.50 percent.
March 22	Federal funds rate raised from 2.50 to 2.75 percent.
March 30	GDP grew at an annual rate of 3.8 percent in the fourth quarter of 2004.
April 28	GDP increased at an annual rate of 3.1 percent in the first quarter of 2005.
May 3	Federal funds rate raised from 2.75 to 3.00 percent
June 29	GDP increased at an upwardly revised 3.8 percent in the first quarter of 2005.
June 30	Federal funds rate raised from 3.00 percent to 3.25 percent.
July 11	Governor Arnold Schwarzenegger signs the 2005-06 state budget bill. Moody's Investor Services and Fitch Ratings upgraded the state's bond ratings.
August 9	Federal funds rate raised from 3.25 percent to 3.50 percent.
August 29	Hurricane Katrina ripped through Louisiana, Mississippi and Alabama causing billions of dollars in damage.
August 31	GDP increased at an annual rate of 3.8 percent in the first quarter and 3.3 percent in the second quarter of 2005.